

1889 January 15th

Directors' Meeting

15th January 1889 4 P.M. at No. 7 Water Street Yokohama

Present: Mr.Grosser (Vice Chairman), Mr.Dodds, Mr.Baehr, Mr.Abbott, and
Mr.Glover

Minutes of last meeting were read and signed.

➤ Labels

Labels

Mr. Dodds stated that the Chairman, Mr. Talbot had been suddenly called away from Japan and had asked him (Mr. Dodds) to look after his duties in connection with the Company until his return. This meeting had been called principally to consider the suggestion of Mr. Glover to adopt a new design for a label a sketch of which he had forwarded and which appeared to be of a more distinctive and suitable design than those now used. Some misapprehension had arisen amongst the Japanese owing to the use of two labels but this would do away with any doubt on that subject. The label was examined and approved of, and Mr. Abbott promised to take the matter in hand and have a copy with a few necessary alterations prepared, the same to be sent home by an early mail for execution in Germany.

➤ Samples of Beer to be sent to some Japanese Doctors

Samples of Beer

Mr. Glover mentioned the names of some Japanese doctors to whom it would be advisable to send samples of beer, so as to give them an opportunity of recommending it by certificate and otherwise, and it was arranged to send

Mr. Glover a number of small cases for that purpose. It was also left to Mr. Abbott to see the foreign medial men in Yokohama with the same object and to have samples sent to them for their report. Mr. Dodds read an analysis from the Government Laboratory, which however did not appear to be very clear as to the quality of the beer.

➤ Bottles, Making Contract with the Shinagawa Glass Works

Bottles

A draft of the proposed contract with the Shinagawa Glass Works was examined and discussed, and it was arranged that if the moulds had not already been made, instructions should be given to have the bottles made without the Company's name stamped upon them, but to have instead some distinctive mark, such as (JBC) on the bottom of the bottles, if it would not interfere with their strength and other qualities.

➤ Watt, the Engineer's Agreement for Renewal

Engineer's Agreement

The Secretary having reported that Mr. Watt, the Engineer's, agreement had expired, it was arranged to renew it for another year if he would accept of the same salary as before.

➤ Shanghai Agency

Shanghai Agency

Mr. Abbott brought forward the subject of the Company's Agency in Shanghai and suggested that it should be withdrawn from Messrs. Caldbeck Macgregor & Co, who did not appear to be pushing the business, and placed in the hands of Messrs. Carlowitz & Co who had expressed their willingness to take it in a letter written to Mr. Talbot some time ago, and who would be in

every way better agents. This was agreed to in the event of Mr. Dodds, who was absent, approving the proposal.

➤ Messrs. Reynell & Co.

Messrs. Reynell & Co.

With the concurrence of the meeting, Mr. Abbott requested the Secretary to write to Messrs. Reynell & Co. of Yokohama, informing them that, in respect of any purchases of beer they may make, they will be put upon the same terms in regard to discounts as the Company's Agents at the various ports.

The meeting adjourned at 6.15 p.m.

J. Donaldson

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W.H. Talbot

Vice Chairman