

1888 May 29th

Directors' Meeting

29th May 1888 4.30 P.M. at 7 Water St. Yokohama

Present: Mr.Dodds (Chair), Mr.Grosser, Mr.Abbott, Mr.Baehr, Mr.Talbot

The minutes of last meeting were read and signed.

➤ Messrs. C. Rode & Coy's a/c

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The Chairman stated that he had had some conversation with Mr. Von der Heyde as well as with Mr. Talbot and Mr. Baehr in regard to this account, and as it would be highly objectionable to a new Company like this one to have any disagreement about the supply of the outfit of the Brewery, there was a strong wish on the part of the Directors to arrive at a settlement in a friendly way. It appeared that Mr. Von der Heyde intends to return to Europe very soon and that, in order to settle the question before he leaves, he is inclined to accept the compromise which had been suggested, viz to charge 5% Commission on Machinery, Plant, and all outlay except for Stores and Brewing Materials, to charge 2 1/2% Commission on the two last mentioned items, and to allow Discounts on various Invoices, amounting in all to marks 4853.

This proposal was agreed to and the Secretary was instructed to write to Messrs. C. Rohde & Co, formally making the proposition.

➤ Balances Due to Germania Factory

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A letter was read from Messrs. C. Rohde & Co. requesting authority for their correspondents in Hamburg to pay to the Germania Factory, Chemnitz,

the balances deposited in the Bank pending completion of the works, and it was agreed to do so; the Secretary to write to that effect and at the same time to express satisfaction with the work as completed.

➤ Trade Discounts

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The Secretary reported that he had received a verbal enquiry from Mr. Curnow as to the allowance of discounts to the retail trade on all quantities purchased either large or small. It was arranged that, in the case of retail customers, in the event of their monthly accounts not amounting to the figure entitled to discounts, their average purchases for six months should be taken as the basis for allowance of discount.

➤ Orders for beer through the office

Orders for Beer

It was considered necessary, in order to avoid making bad debts, that all orders for beer should pass through the office, and the Secretary was instructed to advertise to that effect in the newspapers.

➤ Visitors at the Brewery

Visitors at the Brewery

It was mentioned that since the opening of the Brewery, a large number of people had been visiting the place, and it was arranged that in future this practice should be stopped, and that a notice should be posted outside the gates in English and Japanese to the effect that admittance can only be obtained on application to the Secretary: the Brewer to be informed accordingly.

➤ Annual General Meeting

Annual General Meeting

The question of admitting the representatives of the press to the Annual General Meeting of the Company gave rise to some discussion and it was eventually agreed that they should be invited and that Copies of Report and Accounts should be supplied to them in advance on the understanding that they will not be printed till after the meeting has taken place.

➤ Strength of Bottles

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Mr. Abbott mentioned that the bottles did not appear to be strong enough to stand the necessary pressure, but Mr. Baehr stated that they had been tested in Germany with a satisfactory result, and that the certificate would be produced.

The meeting adjourned at 6.30 p.m.

J. Donaldson

Secy

F. Grosser

Chairman